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AIRPORT &
AVIATION IT
SOLUTION



E-CARE



WEB
AGENCY



NET &
SECURITY

COMPANY PROFILE

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THE COMPANY



Enter Med is a leading, highly innovative systems integrator and technology provider, established to provide leading edge intelligent technical solutions and consulting services to businesses, organizations and government in order to allow the efficient and effective secure access and communication with various heterogeneous information resources and services, anytime and anywhere. The highly qualified and certified team is specialized in consulting, implementation and management of integrated value-added services, in the IT sector and specifically in the following sectors: Airports, Finance, Oil & Gas Station, Large Industry Solutions.

INFORMATION TECHNOLOGY

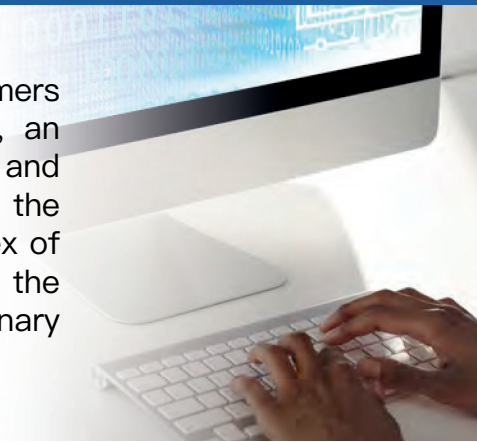
Specialized in Information and Communication Technology, Enter Med's primary objective is to aim for technological innovation, developing intelligent systems for its customers. Companies that invest in advanced integrated services will be able to automate various processes, making management and controls easier and safer. Information technology and automation represent fundamental characteristics to be able to define a company as modern today.

Also the Company is strongly active, as leader, in research programs co-funded by the European Union and actively participates in Research Groups where professionalism and specialization of the highest profile is required. In particular, in the variegated ICT universe, Enter Med proposes:

- Combining emerging technologies (like Cloud Computing, Software-as-a-Service, Mobility, Semantic Web, Linked Open Data, and Big Data Management) in order to help organizations to meet their business strategy goals and benefit from the power of technology innovation;
- Definition of the IT Strategy, Infrastructure and overall Enterprise Architecture required for organizations and enterprises to support the efficient and effective achievement of their business objectives, ensuring the end-to-end IT security across the organization;
- Increase of the R&D capacity of business partners, staffing their project teams with the highly qualified and experienced research engineers of Enter Med who add value and ensure the robustness and success of the research and technological development process.

IT INFRASTRUCTURE

Applying advanced technology solutions, Enter Med's partner/customers have an immediate improvement in performance and, consequently, an important cost saving obtained by automating routine operations and freeing up resources that can be used to define new strategies or the achievement of new results. The contribution of Enter Med is a complex of synergies, developed within the company structure, which improves the internal management of processes and procedures, making ordinary management, control operations, analyzes and reporting easier.



THE COMPETITIVE ADVANTAGE FOR OUR CUSTOMERS

The implementation of new technologies provides companies with a large number of competitive advantages: from increasing their presence on the market, to competitiveness in an increasingly fierce global context. Enter Med's systems are developed and applied to allow the customer to carry out any type of activity in a safe and flexible way, directly satisfying both internal organizational needs and, above all, those of the public.

In other words, it is a different way of reflecting on the capabilities of the company and from which to derive interesting reflections in economic terms, greater efficiency and complete customer satisfaction.

PRODUCTS AND SERVICES



Custom Application Development Services

ENTER MED is specialized in developing custom software applications that meet the specific needs of its clients and drive their business processes. Combining in-depth technical and industry experience, Enter Med develops innovative custom software application solutions that best meet clients' most complex business needs, budget, schedule, and existing IT infrastructure.

System Integration Services

Enter Med offers comprehensive third party integration services to help clients enhance efficiency at their organizations, while saving time and money. Enter Med application integration services include planning and assessment, implementation, integration, configuration, and customization of a variety of third party software tools.

IT Consulting Services

Enter Med consulting services span from technical consulting including evaluation of current, legacy implementations and enhancements recommendations, to evaluation and needs assessment, selecting the appropriate technology and tools, project management solution, and development of the complete end-to-end custom application design and development.

Quality Assurance Services

Enter Med invests in the quality of the services it provides. Towards this end, the company combines technological expertise and know-how with a strong business focus so as to develop and deliver effective and efficient solutions to solve business challenges or exploit new business opportunities through the use of technology. The Quality Assurance processes supported by the company include on the one hand Software Quality Assurance processes and on the other hand Risk Management services.

Support & Maintenance Services

Enter Med strongly supports its clients by offering a wide range of software support and maintenance services to ensure that the delivered software runs smoothly and in full accordance with its clients' requirements. The full range of support and maintenance services the company provides encompass activities from bug fixing, troubleshooting, application upgrades and enhancements, training, product performance support, and more. The aforementioned services are divided into two main bouquets of services, namely IT Support services and IT maintenance services.

ICT CONSULTING



Today's Information Technology environment is rapidly changing, which makes tailoring of the appropriate use of technology and strategic business planning solutions to a company's business needs and objectives the key to success. With an in-depth understanding and long-standing expertise in business process and technology acquired through the company's participation in a plethora of national and European R&D projects and cooperating with key players in the IT marketplace, Enter Med is committed to providing high-end consulting services and solutions to meet the company clients' unique business challenges.

Enter Med combines the extended technological knowledge and skills of its executives with functional and industry experience acquired throughout the years, to serve the high-demanding consulting and strategy planning needs of its clients for custom application design and development solutions. Enter Med IT consulting services span from technical consulting including evaluation of current, legacy implementations and enhancements recommendations, to evaluation and needs assessment, selecting the appropriate technology and tools, project management solution, and development of the complete end-to-end custom application design and development.

KEY PEOPLE

Benefiting from a dynamic combination of diverse talents, experiences and expertise, the Management Team of Enter Med ensures the effective and transparent corporate governance fostering the confidence of our personnel, partners and customers in the management of the company. The Corporate Management Team consists of more members, each one of which holds the responsibility of a concrete business area wherein Enter Med operates. Additionally, the Corporate Management Team is flanked by a group of executives specialized in vertical technologies or markets. The Enter Med team represents one of the company's core values as well as its main strength. The careful selection of human resources has allowed us to maintain a team that has remained virtually unchanged over the years of growth, to which only figures specialized in new skills required by the market have been added.

STRATEGIES

The strategic area studies and analyzes the reference markets and implements strategies based on 3 pillars of our business.

- A** Challenging long-term goals.
- B** Perfect knowledge of the ICT environment in which it operates
- C** Continuous evaluation of available internal resources and continuous training programs

RD&I BUSINESS UNIT

The RESEARCH DEVELOPMENT AND INTEGRATION area it's one of most important sector of the company. The D&I team creates customized digital infrastructures in compliance with the strategic target approved by the customer.

The Operating Unit is coordinated by a technical manager with twenty years of experience who works with competent and highly specialized senior specialists.

ICT ENGINEERING BUSINESS UNIT

The business unit offers a wide range of ICT Engineering services to highest level. We are committed to keeping up with leading-edge technology and offering the latest solutions at a reasonable cost through our skilled and expertized people.

Our competence in security and networking allow us to offer wide range of services, through experienced company analysis and solution assessment. We prioritise in cultivating long-term relationships with our clients, boasting increased productivity within their business. Our dedicated team of engineers and support agents take pride in being friendly, helpful and responsive.



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OPERATING

Market

The Company always in step with updates and certifications, conquer quickly a leading position in the market national by binding to major customers of the reference market. Thus expands the business and focuses on new European markets.

The efforts made and the great results achieved in terms of new acquisitions achieved e consolidated, allow in 2010 starting of the first foreign branch, in city of London, which becomes the reference hub and support for technical and commercial operations to foreign customers present in Northern Europe.

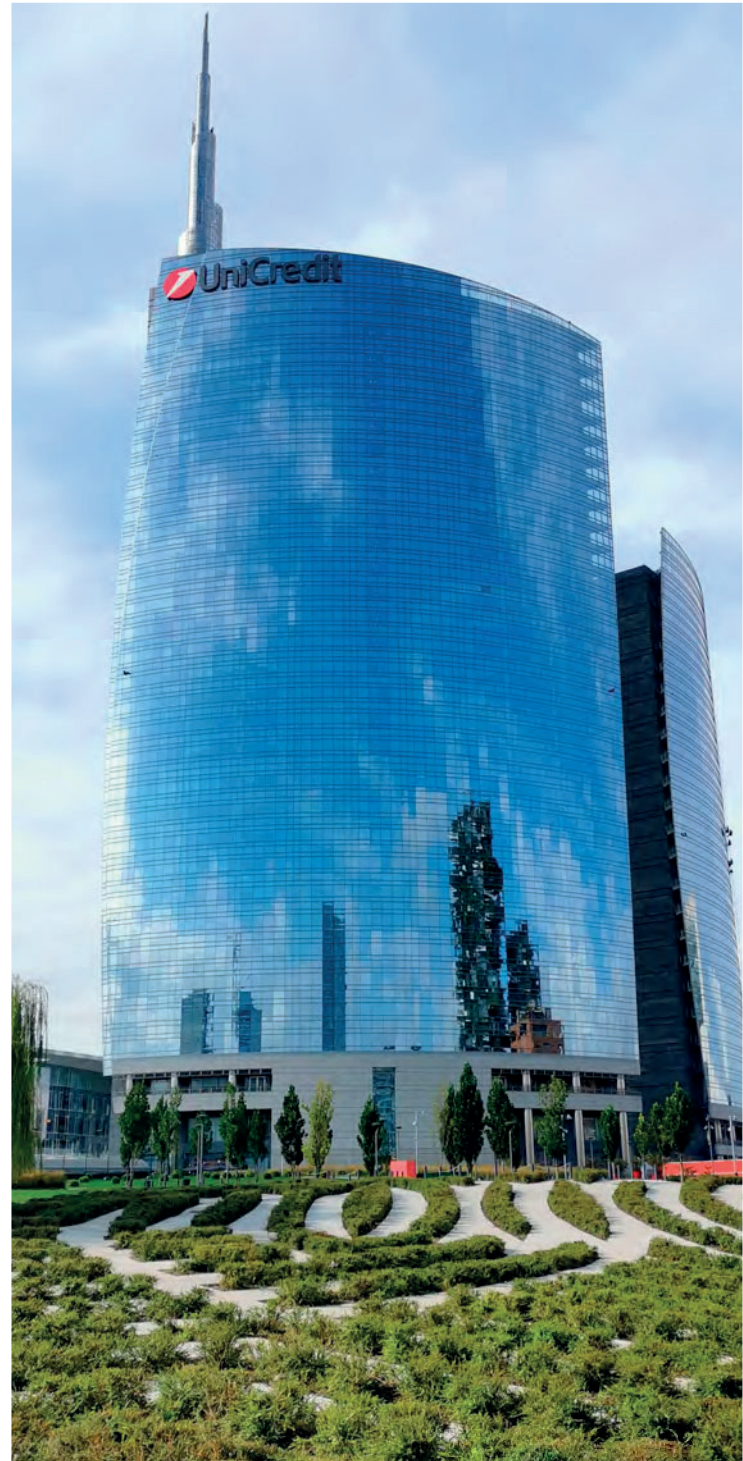
Given the great success achieved both in terms of service provision, both in terms of customer management, thanks to the great experience, competence and specialization achieved in certain IT domains, especially within Airport Safety System – on which Enter Med can be defined among the leaders also a European level – we look at the market of Middle East where new relationships are initiated that bring in new primary customers in the Middle East, finalizing the new opening of Dubai Branch in 2015.

In the same year, thanks to the always positive trend in terms of growth and financial results, the company invests in a wide area in Palermo, where the new headquarters of Enter Med will be realized.



OFFICES

The real estate project involves the construction of a wide operational area, a laboratory for the development of prototypes and the testing of electronic systems, 2 classrooms with 25 seats for training and updating of its staff and a warehouse.



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ACTIVITIES

NET & SECURITY

Enter Med is provider of data protection solutions with over 20 years of experience in protecting the most sensitive information. Our customers use our services to improve the security of applications based on encryption and digital signatures.

By protecting the confidentiality, integrity and availability of sensitive information flowing through traditional networks or virtualized and cloud-based infrastructures, our people help organizations to mitigate the risk, demonstrate compliance, improve agility and pursue strategic goals with more confidence.

- Information security auditing
- Technical information security
- ECM (electronic countermeasure)
- Anti-fraud and computer forensics
- Security policy development
- Firewall, VPN and content filtering
- PKI, user identification and digital certificates



WEB AGENCY

Enter Med provides a wide range of software design and development services delivered with competence. Our web applications are rigorously designed to scale up the competitive advantage, quality and efficiency of our customers, using only proven technologies and key competencies. We investigate the project and make sure we are on the same page as you. Our software development services are aimed at designing, engineering, supporting, and evolving various software types. Serving mid & large enterprises and software product companies since 1989, Enter Med develops quality, safe and reliable software for banking, transportation, airports and other industries. Also the Company provides Mobile Applications for Android® and iOS® operating system and tests/certificates third party software.

HEELP PRODUCTS

EMERGENCY AND CONTINGENCIES MANAGEMENT

Enter Med manufactures a suite of products dedicated to emergency management and all related procedures. The set of HEELP products – Handling Easy Emergency Local Procedure – allow a complete support of all emergencies, contingencies in terms of activities on the field and reporting. The HEELP suite is currently used in the Aviation, Airport, Industrial, Civil Defense and in general in all those areas that require a correct and timely management of Emergency and Evacuation procedures. The operators of the entities involved are supported by a distributed system that allows uses of devices to share info, run procedures, run customized checklists. In addition, emergency management will have its center at the Control Room, where the manager on duty on his dedicated workstation can follow the on-going process to close the emergency, manage the recovery procedures and much more. The exclusive mechanism for broadcasting emergency messages will allow you to warn, in short time, all people involved in Evacuation procedure. Broadcast messages will be configured for maximum performance both using traditional communication methods (phone call, SMS or Email) and more advanced channels (Telegram or Whatsapp, Company CHAT, etc). HEELP products can be interfaced with third party systems to import or export data, in particular the system is equipped with libraries to interface recording systems, radar, third party software.

The reports generated at the end of each Emergency allow you to obtain, in a simple and automatic way, all data necessary for de-briefing meetings. Each organization will be able to download its own report independently to participate in department briefings.

COMPANY PROFILE

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